New Jersey Post
Emergency Response Seminar
At Rider University
October 5, 2018
Federal Acquisition Service

GSA Contractor Registration Overview

NJ Post Society of American Military Engineers (SAME)
Emergency Response and Preparedness Seminar

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## GSA Region 2 Customer Service Team

### New York, New Jersey, Puerto Rico, US Virgin Islands

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What Does GSA do for Outreach?

- Point of Contact for all GSA Programs and Questions
- Training for Multi-Agency Seminars
- Onsite Training and Customer Visits
- Interact with Program experts
- Strong Focus with New York and New Jersey States contracting
Discussion Topics

- Schedules Programs/ Various Contract Vehicles
- How to Acquire a GSA Schedule
- Examples of Disaster Purchasing
- Specific GSA Programs for Disaster Preparedness/Planning
  - Disaster Purchasing Program (All 33 Schedules)
  - Federal Grantee Access to Schedules in Response to Declared Public Health Emergencies
What is a Multiple Award Schedule (MAS)?

- A 5-year Indefinite Delivery, Indefinite Quantity (IDIQ) contract with 3 five-year options (up to 20-year contract)
- A grouping of IDIQ contracts that fit into the same commodity and service group
- Also referred to as a GSA Schedule or a Federal Supply Schedule (FSS)

How is a Schedule awarded?

- It is a negotiated contract based on evaluation criteria of fair and reasonable pricing, financial responsibility, past performance, and past experience
A GSA Schedule is a grouping of Indefinite Delivery, Indefinite Quantity (IDIQ) contracts for similar commercial products and service offerings.
Access to Schedules

How do companies gain access to GSA Schedules?

- Identify appropriate category of products/services offered
- Submit offer via www.fbo.gov
- Negotiate pricing, terms and conditions with GSA Contracting team
- Receive award and publish on GSA eTools (GSA eLibrary and GSA Advantage)
Announcing the new Building Maintenance and Operations (BMO) Zone 1 strategic sourcing solution. The BMO solution will give government agencies a streamlined process for acquiring facility maintenance and operations services -- including HVAC maintenance, plumbing, electrical maintenance, elevator maintenance, janitorial, landscaping, fire alarm and suppression system maintenance, roofing, pest control, commissioning and more. Additional information can be found on the BMO webpage, or from the BMO Interact Page.

Icons denote State & Local Programs

Filter types of businesses by Schedule/SIN
View the contractor’s Terms and Conditions
- Contract period
- Geographic coverage (i.e., domestic, overseas, etc.)
- Delivery schedule
- Discounts
- Minimum/Maximum order
- Ordering procedures
- Contractor commitments, warranties and representation
- And more
<table>
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<tr>
<th>Source</th>
<th>Title</th>
<th>Contract Number</th>
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<td>70</td>
<td>GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE, AND SERVICES</td>
<td>GS-35F-4003D</td>
<td></td>
<td>Mar 31, 2016</td>
<td>132 12</td>
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GSA Advantage!®

https://www.gsaadvantage.gov/

Provides full purchasing abilities with your State or Local government purchase card.
Spot Reductions

The prices you see on GSA Advantage! are CEILING PRICES.

Industrial Funding Fee (IFF):

• The price of supplies and services available to state/local entities will include the .75% IFF to cover the administrative costs incurred to operate MAS.

• The price you are quoted is the price you pay.
Benefits of Using GSA Schedule Contracts

- Pre-competed, on demand contracts to increase the productivity and capacity of scarce acquisition resources.
- Awarding task orders against existing contracts minimizes lead times
- Exceptionally qualified vendors that are fully vetted to ensure they are able to do business with the federal government and state and local agencies.
- Competitive market-based pricing with the ability to negotiate further discounts at the order level
States do not adhere to Federal mandated ordering procedures; use the Federal procedures as a guideline to ensure competition and best value

Additional terms and conditions are allowed as long as they do not conflict with Schedule terms and conditions

All contracts and BPAs established through Schedules should include the GSA Schedule Number
Receiving Federal grant funds does not:
- Make otherwise ineligible activities eligible to purchase under Schedules, nor
- Allow access to Schedules outside of approved programs.

The current S&L programs, excluding the Public Health Emergency (PHE) authority which is limited to Federal grant funds, allow for use of all sources of funding

When purchasing with grant funds, you MUST follow all grant requirements, including competition requirements.
eTool Registration

Current S&L registration for GSA Advantage!® and eBuy must be done through GSA Advantage!

For immediate registration, users must have a .gov domain name or a previously registered domain.

Users without approved domain names will have to go through alternate process with the GSA Advantage! helpdesk.
Federal Acquisition Service

GSA’s State and Local Programs

Disaster Purchasing Program
Authorizing Legislation

- Federal Supply Schedules Usage Act of 2010
This program authorized state and local governments’ access to ALL Federal Supply Schedules, when purchasing to facilitate disaster preparation and response or recovery from major disasters.

Scope Definitions
- Preparedness
- Response
- Recovery
Guidelines for State and Local Governments

- Program participation is voluntary
- Must meet all state and local competitive procedures and regulations when purchasing via Schedules
- FEMA Public Assistance Grant Guidance (Disaster Assistance Fact Sheet 9580.103) allows for purchasing from Federal Supply Schedules in support of major disasters
Mandatory Ordering Language:

This order is placed under GSA Schedule number __________________ under the authority of the GSA Disaster Purchasing program. The products and services purchased will be used in preparation or response to disasters or recovery from major disaster declared by the President, or recovery from terrorism or nuclear, biological, chemical, or radiological attack.
Before Disaster Strikes

What contracting vehicles do I have access to purchase from in advance of a disaster?

- Access to ALL Schedules for the purposes of disaster preparation or response, and recovery from major disasters

- Schedule BPAs for pre-positioning
  - Selected Schedule contractors in advance and worked out agreements, terms and conditions
  - Promote vendor teaming arrangements
  - Small business concerns
GSA Product and Service Solutions

- Facilities/Construction
- Information Technology
- Office Management
- Transportation/Logistics
- Travel and Lodging
- Security and Protection
- Professional Services
- Industrial Products/Services
- Human Capital
What Services Are Available on Schedule?

- 899 - Environmental Services
- 871 - Professional Engineering Services (PES)
- 874 V - Logistics Worldwide (LOGWORLD)
- 738 II - Language Services
- 874 - Mission Oriented Business Integrated Services (MOBIS)
- 70 - Information Technology Services (IT)
- 541 - Advertising and Integrated Marketing Services (AIMS)
- 520 - Financial and Business Solutions (FABS)
- 84 - Security Solutions
- 03 FAC - Facilitates Maintenance
Examples of GSA and Disaster Purchasing

- Short term vehicle rental
- Short term lodging
- Pet cages
- Building assessment/repair
- Meals Ready to Eat
Visit us at STR.FAS.GSA.GOV

Federal Agencies make requests online and receive the equipment in as little as 72 Hours. GSA handles the entire procurement process and passes the charges through to GSA Bill.

Vendor Partners:

Over 297 Equipment items

- A broader range of boom lifts (including articulating boom lifts up to 150')
- 31-50 ton portable AC units with a full range of ductwork
- A broader range of wheel and track loaders
- An expanded selection of dump, stake and diesel pickup trucks, to include lift gates
Variety of lodging programs to support customers and agencies

- **FedRooms® - Transient** (1 – 29 nights)
  - Official TDY travel
  - Groups & Meetings

- **Long Term Lodging** (30+ nights)
  - Turn-key fully furnished apartments

- **Emergency Lodging Services**
  - For lodging when there is a disaster and/or emergency
Animal shelter/cages

- USDA and GSA
- Animal Care’s Emergency Programs envisions a nation working together to protect the public through ensuring the safety and well-being of animals during disasters. Supporting animal safety and well-being during disasters is a significant factor in ensuring the safety and well-being of people.

- Schedule 66 – Scientific Equipment and Services

Animal Caging Equipment
Building Assessment and Repair

- Building Repair/Environmental Services
- Remediation services
- Excavation, removal and disposal of hazardous waste;
- Site preparation, characterization, field investigation, conservation and closures;
- Wetland restoration;
- Emergency response clean up (ERC);
- Underground storage tank/above-ground storage tank (UST/AST) removal;
- Air monitoring
Meals Ready to Eat

- Food Service, Hospitality, Cleaning Equipment, and Chemicals and Services
In addition to products, IT Schedule 70 also offers the following solutions:

- Cloud IT Services
- Computer and Networking Hardware
- Systems Life Cycle Integration
- Cyber Security
- Data Centers and Storage
- Satellite Services
- Software and Applications
- Wireless and Mobility
Schedule 84: Marine Craft

- Boats, Engines, Trailers, Spare Parts & Accessories
- Harbor/Waterfront Security Products & Services
- Marine Craft Repair and Modifications to all type Marine Craft
- Professional Consulting and Training Services for Marine Craft, Harbor, or Waterfront
- Floating Marine Barriers, and Booms
Schedule 84: Firefighting

- All types of Urban and Wildland Firefighting Equipment and Supplies
- Flood Control Products, Medical Rescue Kits and Patient transport/immobilization devices
- Fire Extinguishing/Suppressing Products
- Breathing Air Equipment & Respiratory Protection Products
- Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories
- Aerial Search and Rescue and Aerial Firefighting Products
- Helicopters
Schedule 84: Alarm & Signal Systems, Facility Management and Protective Service Occupations

- Security Systems Integration and Design Services
- Security Management and Support Services
- Security System Life Cycle Support
- Emergency Signal Systems (such as sirens, light bars, vehicle control consoles)
- Facility Management Systems (including building comfort systems and integrated security system) and Professional Security/Facility Management Services
- Guard Services
- Physical Access Control Systems (Legacy and FIPS 201 Certified)
- Alarm Systems
Schedule 84: Special Purpose Clothing

- Gloves and Protective Clothing
- HAZMAT Clothing
- Rainwear, Footwear
- Extreme Cold Weather Clothing
- Fire Fighting Clothing, Wildland Fire Fighting Clothing
- Flotation Devices
- Security Clothing, High Visibility and Reflective Products
- Medical/Hospital Clothing
- Industrial Work Clothing
- Concealment Clothing
- Miscellaneous Undergarments for Use with Special Purpose Clothing, and Cool/Hot Clothing Products
GSA Disaster Purchasing Website

State and Local Disaster Purchasing

GSA’s Disaster Purchasing Program allows state and local governments to buy supplies and services directly from all GSA Schedules to facilitate recovery from major disaster or facilitate disaster preparation and response. Whether it concerns a major weather event, terrorism, or nuclear, biological, chemical, or radiological attack, GSA’s strong partnerships can help cities and towns meet their needs quickly while saving taxpayer dollars.

Visit Frequently Asked Questions (FAQs) to learn more about the program, required order language, and the benefits available to local municipalities, as well as Schedule contractors.

Purchases are limited to GSA Schedule contracts only. GSA eLibrary contains a list of all eligible suppliers. Schedule contractors, products and services are identified in GSA eLibrary and on GSA Advantage®, with a Disaster Purchasing icon. Local officials are responsible for ensuring that the products or services purchased are being used to facilitate disaster preparation, and response or recovery from major disasters. All purchases made under this program must contain the mandatory order language below:

This order is placed under GSA Schedule number "insert number here" under the authority of the GSA Disaster Purchasing program. The products and services purchased will be used in preparation or response to disasters or recovery from major disaster declared by the President, or recovery from terrorism or nuclear, biological, chemical, or radiological attack.

Are you a contractor who wants to participate in this program? If you are a Schedule contractor who previously declined participation in the program, but would now like to join

http://www.gsa.gov/disasterpurchasing
What is ESF-7?

Emergency Support Function (ESF) #7 fosters partnerships among Federal logistics stakeholders to maintain a robust and sustainable capability that is flexible and adaptable to meet the unpredictable demands of all hazards.

This unique interagency partnership enables ESF #7 to serve as the single integrator for the whole community logistics supply chain planning and coordination in response to domestic incidents and special events.
Office of Mission Assurance (OMA)
- Associate Administrator serves as the single Emergency Coordinator (EC) for GSA
- Coordinates with GSA Regional Emergency Coordinators (RECs) in each of the 10 FEMA Regions and the National Capital Region
- Co-Primary Agency responsibilities with FEMA for ESF 7 Logistics

Federal Acquisition Service (FAS)
- Emergency purchase and leasing of goods and services
- Travel and transportation support

Public Buildings Service (PBS)
- Federal portfolio of owned and leased buildings
- Emergency leasing
GSA Responsibilities

➔ Works cooperatively with DHS/FEMA Logistics to provide an integrated process for the collaborative implementation of the logistics capability of Federal agencies, public and private sector partners, and NGOs.

➔ Provides emergency relief supplies; facility space; office equipment; office supplies; telecommunications support; transportation services; and contracting services through a centralized acquisition channel.

➔ Provides facilities management that includes locating, selection, and acquisition of incident facilities, such as Joint Field Offices (JFO), as well as storage and distribution facilities.

➔ Provides support for requirements not specifically identified in other ESFs, including excess and surplus property disposal.
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